

Bingo & Co Investment game

Group practices

Let's play, It's all about investing in Bingo & Co Ltd.

Starting from now, no interaction with the other participants are possible!

As an investor, you are looking to optimize your profit, this means managing actively the risks you take every time you invest. You have decided to invest into Bingo & Co Ltd who provides a predictive return based on investments received from the market. Invested amounts are confidential and therefore the profit or the loss are known at the end of the investment round.

Each investor starts with a capital risk of 5'000 CHF, should your balance be lower than the minimum investment amount, you won't be able to invest anymore. Profit and loss are calculated according to the table aside.

5 to 10 investments rounds are foreseen. **Good luck!**

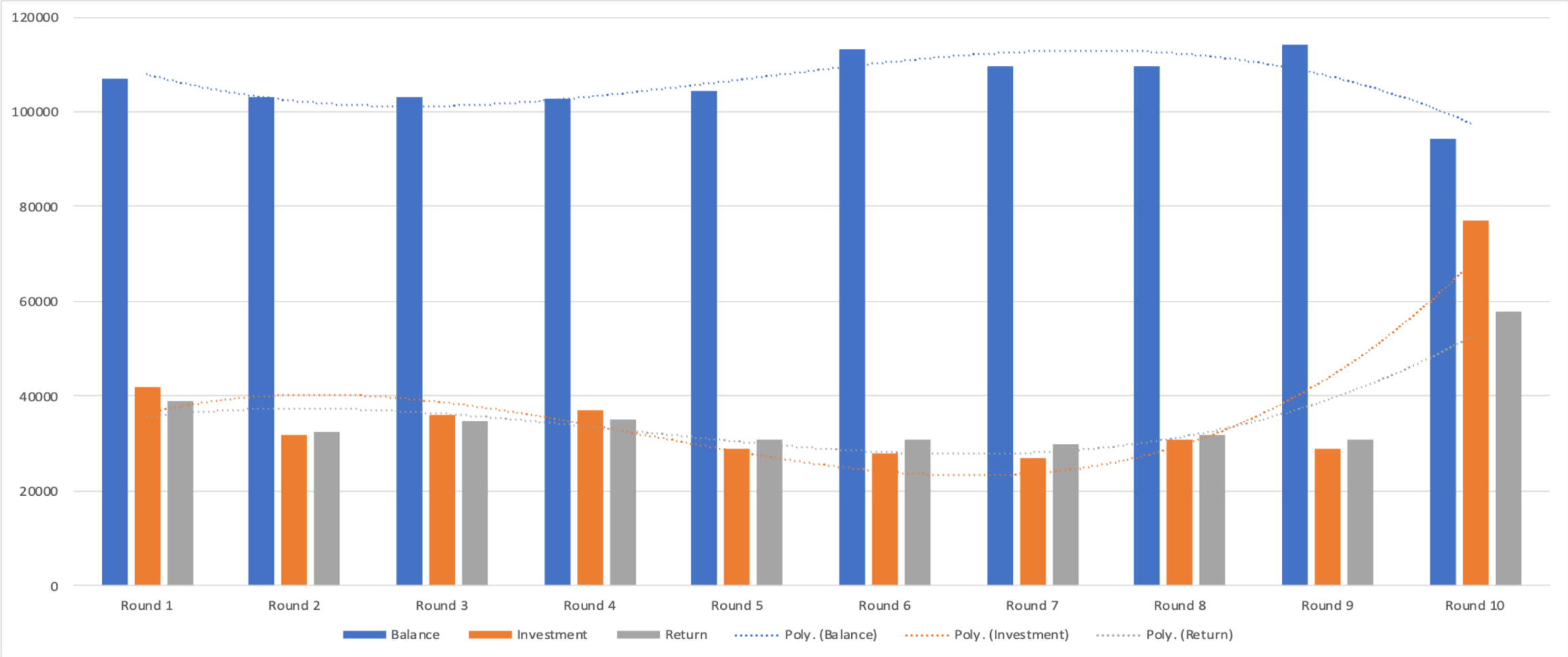
Minimum of all investors' commitment

| | 1000 | 2000 | 3000 | 4000 | 5000 |
|------|------|------|------|------|------|
| 1000 | 1250 | | | | |
| 2000 | 1750 | 2500 | | | |
| 3000 | 2500 | 2750 | 3750 | | |
| 4000 | 3000 | 3250 | 3500 | 5000 | |
| 5000 | 3500 | 3750 | 4000 | 4250 | 6250 |

| | John | | Paul | |
|-----------|---------|------|---------|------|
| 1st round | Balance | 5000 | Balance | 5000 |
| | Commit | 1000 | Commit | 2000 |
| | Gain | 1250 | Gain | 1750 |
| 2nd round | Balance | 5250 | Balance | 4750 |
| | Commit | | Commit | |
| | Gain | | Gain | |

Group practices – Learning curves from the group

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Case studies

Is this collective intelligence?

CASE 1: TOWN HALL MEETING -> MISSING COLLECTIVE INTELLIGENCE

During the Townhall meeting, the CEO of the company XYZ introduces the new managers. **He speaks a lot about their achievements in their previous positions and is eloquent on their strengths.**

CASE 2: PROJECT PLANNING -> MISSING COLLECTIVE INTELLIGENCE

Mark is an experienced project manager. He always delivers his projects “on time, on budget and on quality”. For that reason he is really appreciated by the clients and by the management. During the planning meeting, **the stream leaders usually stay silent because they know Mark’s reputation and ability.**

CASE 3: WORK ON SATURDAY -> COLLECTIVE INTELLIGENCE

It’s Friday afternoon and Bernie’s boss pops-up in his office. Bernie works in a software company as a test manager. Bernie’s boss wants him to work on Saturday because the development team was long to deliver the code and the client expects the delivery by Monday morning. Bernie has planned some activities with his son, **he explains to his boss that he can’t because of that promise did to his son and if he would have known early during the week, he would have been able to organise himself.**

CASE 4: MONDAY MORNING MEETINGS -> MISSING COLLECTIVE INTELLIGENCE

Patrick is a team leader in a large pharma company. Together with his team, he manages the distribution of the digestive product line. Every Monday morning, Patrick organises a team meeting to discuss the special tasks and projects run by the team. The associated To-Do list is managed in an excel file and each member of the team has the responsibility of that file for two weeks. Often, **the only activity they do in that meeting is to reschedule the tasks** because the priorities have changed and the tasks are not progressing as planned.